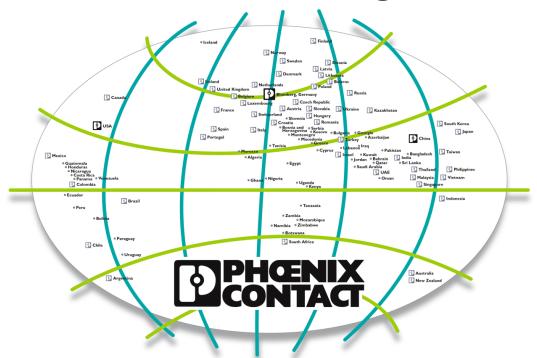
Ben Prier / Business Development Manager / March 2016

Putting the Human into the Design





Agenda

- Introduction
- Removing barriers to improve safety
- Implementing Change
- Looking down the road





Introduction

- Phönix Elektrizitätsgesellschaft (Phoenix Electricity Company) founded 1923
- 1928: The first modular terminal block developed for RWE (Rhine-Westphalia Electricity Works
- Today, Phoenix Contact is the world leader in Industrial Connection Technologies
- Manufacturing on 3 continents with 50 subsidiaries and 14,500 employees worldwide.



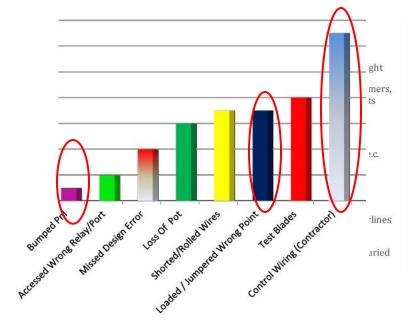






Removing Barriers to Improve Safety and Reliability

- 36% of non-fatal injuries are the result of contact with wiring, transformers, or other electrical components
- Human performance and workforce capability directly impact overall reliability
 - Unintentional contact (hardware or tools)
 - Improper torque values
 - Poor/Incorrect labeling
 - Wiring Errors



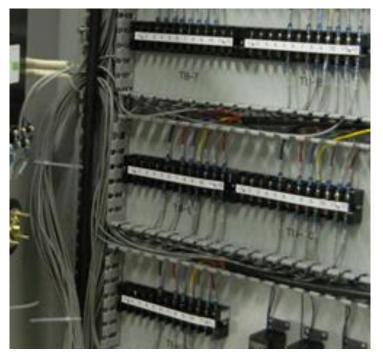






Removing Barriers to Improve Safety and Reliability

- Barrier-style ring lug terminals have been the defacto standard in the US electric utility industry since the 1950s
- 66/110 punch down style blocks utilized in specialized communication applications
- Some screw clamp terminals



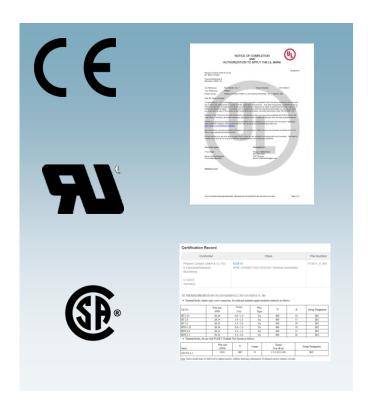






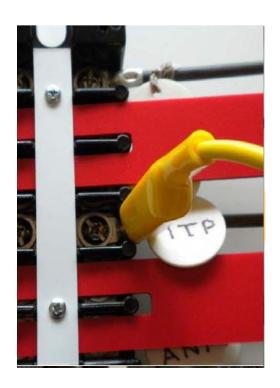


- First and foremost are industry standards.
 - ANSI/UL 60947-7-1/IEC60947
 - These standards do not guarantee operator safety or system reliability!
 - What can we do?





- What are the customer needs/requirements?
 - Isolation to prevent unintentional contact during testing or service
 - Clear labeling?
 - Test/Meter Point?
 - Clear method of safely shorting a CT?









Simple installation

Space savings

Clear marking

Time savings

Reduction of inventory

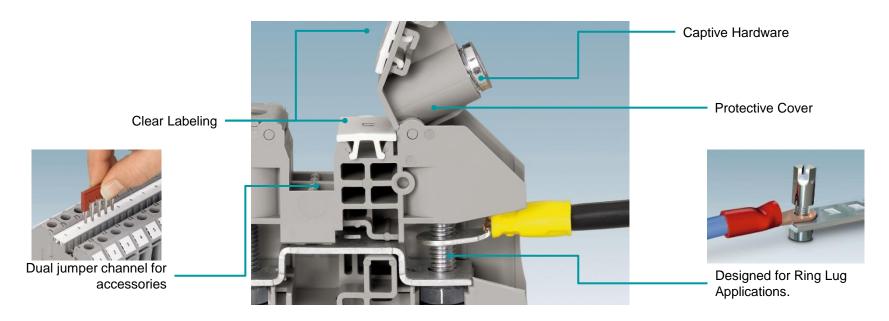




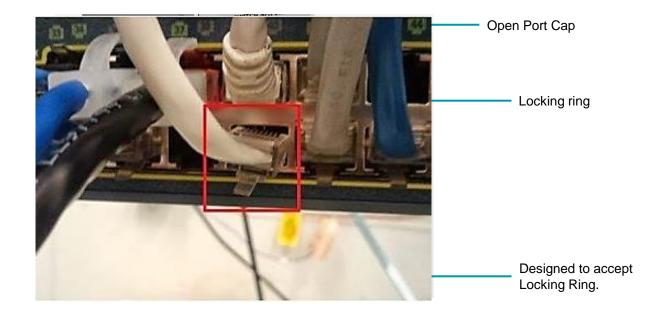














Looking Down the Road

- What other areas can benefit from this process?
 - CT and VT testing and maintenance is extremely critical to the grid and involves a great deal of knowledge, experience and training.
- Can we design in aspects to a product that greatly reduce these latent factors?





Looking Down the Road

- Must fit within the established work area
- Utilize standard tool sizes
- Custom marking for clarity and improved operator communication
- Mirrored labeling to ensure proper wiring.
- Improved lockout features to prevent accidental operation during testing.
- Touch safe









Thank you!



